



DIAMOND STATE VENTURES

With \$125 million under management in two funds, Diamond State Ventures invests in small and lower middle market companies located in Arkansas and throughout the Midwest and Southeast regions. Our team has experience from every seat at the table and every point of a company: entrepreneur, board member, capital provider, and executive. These experiences have produced the empathy and confidence to work effectively with private company owners and managers. DSV strongly believes in developing solid working relationships and the opportunity to create value for all parties involved.

Investment Criteria

- ❖ Experienced and committed management teams with an exciting or unique market opportunity, offering excellent growth potential.
- ❖ Target industries include niche manufacturing, business services, media, consumer products and services, education, healthcare services and technologies.
- ❖ Investment size from \$1 million to \$5 million – can be staged.
- ❖ Syndicate junior capital raises up to \$25 million with our strong network of co-investors.
- ❖ Early stage companies with minimum annual revenue of \$2,000,000 and high revenue growth.
- ❖ Later stage companies with minimum annual revenue of \$5,000,000 and moderate revenue growth.
- ❖ Change of control transactions, including management and leveraged buyouts, recapitalizations and expansion/growth financings.
- ❖ Investments structured as subordinated debt with warrants, preferred equity, or combinations of both allowing the flexibility to optimize a company's capital structure.
- ❖ No seed or start-up companies.

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